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* also serves as a Director

January 29, 1997

Thomas F. Coleman
President
Spectrum Institute
P.O. Box 65756
Los Angeles, CA 90065

Dear Mr. Coleman:

On behalf of the Self-Insurance Institute of America, Inc., we would like to express our appreciation for your agreeing to participate in our Eighth Annual MGU/Excess Insurers Executive Forum and Seventh Annual Third Party Administrator Executive Forum. The forums will be held March 18-20, 1997, at the Omni Severin Hotel, Indianapolis, Indiana. We are very fortunate to be able to draw on your professional expertise for the benefit of our attendees.

We have scheduled you to address the group on the following day and subject matter:

MGU Forum - General Session #5

Domestic Partnering - A Risk Question

Date/Time: Wednesday, March 19, 1997 9:45 a.m. - 10:45 a.m.

TPA Forum - General Session #4

Are Domestic Partner Benefits in Your Clients' Future?

Date/Time: Wednesday, March 19, 1997 2:00 p.m. - 3:15 p.m.

A copy of the Forum draft has been enclosed for your review. The final program and actual brochures are being printed and should be out in the mail soon.